

JUNIOR SALES ENGINEER (M/F)

FOR CHINA, LOCATED IN SHANGHAI, PUDONG

After many years of experience in the asian market we want to broaden our sales team and are therefore looking for a Junior Sales Engineer in Shanghai. Your task is to support the sales team in expanding the Asian business in the field of industrial ultrasound solutions.

Responsibilities:

- Sales activities on the Asian market especially China, Hongkong and Japan
- Support our Key Account Management
- Technical consultation of our customers in the field of ultrasonic cleaning, welding and cutting
- Elaboration of customized solutions to meet our customers' demands
- Customer acquisition and further development of existing customers
- Regular customer visits and close collaboration with our headquarters in Germany
- Representation of the company during exhibitions/events

At the beginning of your employment you will receive an initial training in the field of ultrasound technology at our headquarters in Germany. This training together with regular exchange with our German team forms the framework for an excellent job performance.

Requirements:

- University degree in mechanical engineering or business administration with technical background
- Technical affinity, quick learning and comprehension
- Experience in making business in Southeast Asia and Germany
- Quick learning and comprehension, ready to learn new things
- Open-minded person, excellent communication skills and highly customer-orientated
- Performance driven and self-motivated
- Language skills: Chinese at native level, English at business level, German is a plus

Weber Ultrasonics Solutions (Shanghai) Co., Ltd. with its location in Shanghai is a 100% subsidiary of Weber Ultrasonics AG in Germany. After an initial training in Germany you will be fully employed in Shanghai.

Company and location:

Weber Ultrasonics Solutions (Shanghai) Co., Ltd.
New Area District, Pudong
203201 Shanghai

Welcome to Weber Ultrasonics

Weber Ultrasonics AG is a driver of innovation and a world leader in the field of industrial ultrasonic technology. Motivated and high-performing employees form the basis of our success. With their competence, enthusiasm and discipline, they play a key role in our sustainable growth and success as a company every single day.

People are at the forefront

We do a great deal for our employees: with our open, fair and close-knit corporate culture we create the ideal conditions for you to develop your career, in which your family also doesn't lose out. At Weber Ultrasonics you can expect:



Attractive remuneration and additional benefits



A variety of personnel development measures



Flexible working time models



Family-friendly personnel policies and corporate strategy for an ideal work-life balance



First-class career prospects with flat hierarchies



Trainings in Germany

Interested?

Then we look forward to receiving your application documents via e-mail, together with your expected salary and the earliest possible starting date. Should you have further questions about the vacancy, we will be happy to help!

Tanja Gretzmaier | Lena Drumm

E-Mail to: kariere@weber-ultrasonics.com

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We look forward to meeting you.



**WEBER
ULTRASONICS**

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